

INTRO

Good afternoon! If everyone would take your seats we can get the meeting started. Please get your cell phone and go to Inspiring New Growth. Go to events and check in. While you have your phone please turn it to silent. If you have a call you need to take, you're welcome to step outside and do that, and of course we would appreciate no texting during the meeting.

WELCOME

Welcome to ING Networking meeting. ING stands for Inspiring New Growth. My name is _____. I am your chapter coordinator and to my left is _____. She is your assistant chapter coordinator.

_____ is our WOW person for this chapter. Each week he/she will provide a quote to be remembered.

_____ is our event coordinator. He/she will keep us updated on other networking events available to us for the upcoming week.

_____ is our education coordinator. Each week he/she will give a quick lesson on how to get the most out of networking.

CARD BOXES

_____ Would you like to talk about the card boxes?

We have 2 boxes. The big one is for members of the chapter and the small box is for guests. We will send the boxes around twice. First time, fill them up...Second time you can take a card of everyone here. You will also find a deck of cards. Feel free to take a blank card and put an offer on it. When someone draws that card during the 50/50 drawing it is a great way to drive business back to you.

ABOUT ING

ING is an industry exclusive networking group that meets weekly for the main purpose of passing referrals and building our networking connections. Industry Exclusive means we only have one finance guy...etc

The cost of joining ING is \$100 per year. A portion of that is donated into an account and at the end of each year the chapter votes on a local charity to donate the funds to. Over the last 5 years ING has donated over \$11,000

ING's members have a voice and vote in the policies and procedures that operate ING, making us one of the only member owned and operated groups.

Gerry Mathis is the CEO of ING and is always ready to help you and your industry grow. Gerry's cards are in the card boxes so guests, please be sure to contact her if you have questions about ING.

INTRODUCTIONS

Now we will go around the room and ask our members to go first. Please tell us your name, the business you represent and take about a minute to introduce yourself. Then it will be our guests turn to introduce yourself.

EVENTS

Now to our Event Coordinator. Pull out your calendars and get ready!

EDUCATION

Now we'll check in with our education coordinator to see what he has for us this week.

SPEAKER

Introduce Speaker for 8-10 minute spotlight.

Afterward talk about the following week speaker.

REPORTING

Now we will go around the room one last time. Give us your name, industry and update us on referrals given, received, b2b, closed business and member shout outs.

CHAPTER BUSINESS

Now is the time for anything that needs to be discussed.

WOW

Words of Wisdom

DRAWING